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PHILADELPHIA BUSINESS JOURNAL

PROXUS was recently featured in the Small Business GROWTH STRATEGIES column in the *Philadelphia Business Journal*...Friday, February 6, 2009.

People at PROXUS stand at the ready

[HR provider employs simple technique: Hands-on service](#)

Philadelphia Business Journal - by Adam Stone Special to the Business Journal



(L-R) PROXUS Partners, John Israel, Greg Gast, Jeff Green, Chris Cumo and Colton Zacca are the driving force behind the company's continued growth and development.

FORT WASHINGTON - There's no way Wendy Campbell would want to have payroll, benefits and human resources administration on her plate. As president of the **Alzheimer's Association Delaware Valley Chapter**, that's a mountain she does not want to climb.

"We have nine offices in three states. For each of those I have all the county regulations, state regs and federal regs, and there are new labor laws that kick in as you add new employees and grow," Campbell said.

Best to leave this to the experts, in this case **PROXUS**, a human resources provider based here. Campbell said it would cost three times as much to manage HR for her 40 employees in-house than it does to let Proxus do the job.

That premise has helped PROXUS even in lean economic times. Leveraging an expanding base of services against a customer pool in need of HR management, Proxus' owners have charted a path of steady growth. [Read more...](#)

SPOTLIGHT: PROXUS Success Story - QDP, Inc.

SITUATION:

[QDP](#), an area manufacturer of components and related products for the hard disk drive (HDD) industry, had become overwhelmed with the management of their weekly, bi-weekly and monthly payroll responsibilities. QDP was processing everything manually via a fax system that was no longer time efficient. This often resulted in paycheck errors due to their inability to review payroll data until after the payroll had already been processed and delivered the next day. QDP was also unsuccessful in their attempts to forge a genuine relationship with this large, national payroll service bureau because they had to deal with multiple service representatives.



SOLUTION:

QDP principals, Jon Murray and Stew McElhone, turned to PROXUS to set up an easy-to-use web payroll system that allowed them to run a full gross-to-net pre-process prior to their final payroll submission to eliminate costly errors. They liked having immediate access to their payroll reports the same day their payroll was processed. And they really liked having access to a QDP-dedicated service representative to get answers to their questions in a timely manner.

RESULTS:

PROXUS' web payroll system helped QDP gain control of their payroll management functions. They obtained instant access to their payroll data reducing processing errors and the time spent searching for additional information. QDP also eliminated the need for a multi-binder, paper-based back-up system. And QDP now has access to dedicated and responsive PROXUS service representatives...standing at the ready!

"QDP now has the ability to enter our payroll data online, run simulated payrolls before final approval, get standard and custom reports as needed, and easily access specific database information for an employee or an entire payroll. We just completed our first year-end and PROXUS generated all of the W-2's and tax reports needed without any problems. We highly recommend PROXUS to any business, small to mid-size for their payroll needs."

Stew McElhone, COO
QDP, Inc.

[Click here](#) to check out other PROXUS Success Stories.

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